

# fulfill every wish

Smart  
Income  
Plus

Savings Solutions

Tata AIA Life Insurance

**Smart Income Plus**

Non Linked Non Participating Endowment  
Assurance Plan



## Tata AIA Life Insurance Smart Income Plus

(A Non-Linked, Non-Participating, Endowment Assurance Plan)

We, at Tata AIA Life, believe in protecting your dreams at various stages of life without compromising on your basic needs through financial resources. You do not have to think twice to live your dreams as they now come with guaranteed payouts.

We present to you, Tata AIA Life Insurance Smart Income Plus, a limited pay income plan that meets tomorrow's requirements along with protecting your loved ones and dreams as it ensures you of guaranteed returns for the money invested.

Investment in this plan helps you fulfill your medium to long term goals such as Child's Education/ Marriage/ Business start-up and Retirement planning.

### Key Benefits

- Flexibility to choose between Regular Income or Endowment options
- Receive Guaranteed Payouts ranging from 120% to 160% of the Annualised Premium under Regular Income Option based upon premium payment term chosen
- Pay for 7/10/12 years, get guaranteed life cover for 15/21/25 years
- Enhance your protection with optional Riders
- Higher benefit for female lives
- Receive tax benefits u/s 80C and 10(10D), as per the applicable Income Tax laws

### How Does the Plan Work?

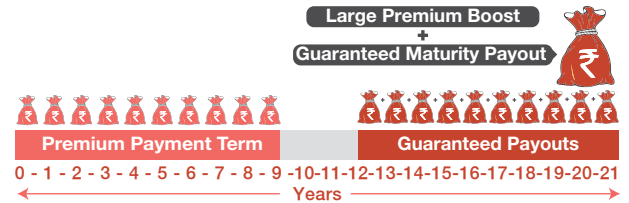
Aditya, aged 35 years is a software engineer who has recently joined an MNC. He is planning to buy a limited pay guaranteed insurance plan; besides this he also wants guaranteed income at regular interval along with tax benefits. To fulfill these needs, he opts for Tata AIA Life Insurance Smart Income Plus for a Policy Term of 21 years and Premium Payment Term of 10 years and:

#### Opts for Option I – Regular Income

- Pays an Annualised Premium of ₹1,00,000\* p.a., assuming that he is in good health
- Receives Guaranteed Annual Payout for 10 years commencing from the end of 12th policy year
- Gets Guaranteed Maturity Payout along with last Guaranteed payout

### Example

**Scenario 1:** Aditya gets guaranteed benefits commencing from the end of 12th policy year as mentioned below:



End of Policy Year	Guaranteed Payouts	Benefit Amount (₹)
12	140% of Annualised Premium	1,40,000
13	140% of Annualised Premium	1,40,000
14	140% of Annualised Premium	1,40,000
15	140% of Annualised Premium	1,40,000
16	140% of Annualised Premium	1,40,000
17	140% of Annualised Premium	1,40,000
18	140% of Annualised Premium	1,40,000
19	140% of Annualised Premium	1,40,000
20	140% of Annualised Premium	1,40,000
21	140% of Annualised Premium	1,40,000
Benefit	Benefit %	Benefit Amount (₹)
Guaranteed Maturity Payout (as a % of Annualised Premium)	296% of Annualised Premium	2,96,000
Large Premium Boost (as a % of Guaranteed Maturity Payout)	20%	59,200
<b>Total Benefit Amount (₹)</b>		<b>17,55,200</b>

\*Premiums are excluding applicable taxes, cesses and levies

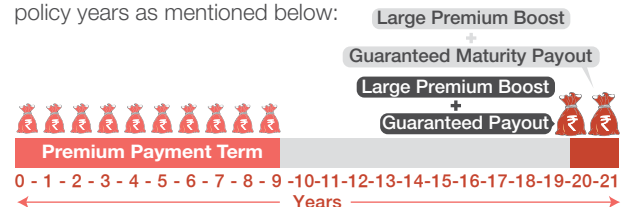
**Scenario 2:** In case of unfortunate demise of Aditya in the 3rd policy year, a lump sum Death Benefit is paid:

Death Benefits	Benefit Amount (₹)
Sum Assured on Death	11,00,000/-

#### Opts for Option II – Endowment

- Pays an Annualised Premium of ₹ 1,00,000\* p.a., assuming that he is in good health
- Receives Guaranteed Payout at the end of 20th policy year
- Gets Guaranteed Maturity Payout at the end of 21st policy year

**Scenario 1:** Aditya gets guaranteed benefits in the last two policy years as mentioned below:



End of Policy Year	Benefits	Factor	Benefit Amount (₹)	Total Amount (₹)
20	Guaranteed Payout (as a multiple of the Annualised Premium)	10.36	10,36,000	10,56,720
	Large Premium Boost (as a % of Guaranteed Payout)	2%	20,720	
21	Guaranteed Maturity Payout (Equal to Guaranteed Payout)	10.36	10,36,000	10,56,720
	Large Premium Boost (as a % of Guaranteed Payout)	2%	20,720	
<b>Total Benefit</b>				<b>21,13,440</b>

**Scenario 2:** In case of unfortunate demise of Aditya in the 3rd policy year, a lump sum Death Benefit is paid:

Death Benefits	Benefit Amount (₹)
Sum Assured on Death	11,00,000

\*Premiums are excluding applicable taxes, cesses and levies.

## Eligibility Criteria at a Glance

<b>Plan Options</b>	Option I: Regular Income Option II: Endowment The options can be chosen at the inception of the Policy	
<b>Plan Parameters</b>	<b>Minimum</b>	<b>Maximum</b>
Age at Entry (years)**	3	50
Age at Maturity (years)**	18	For PT 15: 65 For PT 21: 71 For PT 25: 75
Policy Term (PT) (years)	15/21/25	
Premium Payment Term (PPT) (years)	7 for PT 15/ 10 for PT 21 /12 for PT 25	
Basic Sum Assured	11 times Annualised Premium	
Premium (₹) (Premium in multiples of 1000)	For Option I: 18,000 For Option II: 36,000	No Limit subject to Board approved underwriting policy
Premium Payment Mode	Annual/ Half-yearly / Quarterly/ Monthly	

\*\*All reference to age is as on last birthday.

## Key benefits in details

### Survival Benefits:

#### Option I: Regular Income

#### Guaranteed Payouts (GP)

Provided the Policy is in-force and all due premiums have been paid, Guaranteed Payouts (GP) as a percentage of the

Annualised Premium (AP) shall be payable annually. The Income shall commence from the end of policy year 9/12/14 for premium paying terms 7 / 10 / 12 years respectively and shall be payable till maturity as mentioned in the table below. The GP factors vary by the chosen premium paying term and are independent of age and gender:

Policy Term/Premium Payment Term	15/7	21/10	25/12
<b>Guaranteed Payouts as % of the AP</b>	120%	140%	160%

#### Option II: Endowment

Provided the Policy is in-force and all due premiums have been paid, a Guaranteed Payout (GP) determined as a multiple of the Annualised Premium will be paid at the end of Policy year preceding the year of Maturity.

The GP factors vary by the chosen premium payment term, age and gender as mentioned in the table below:

For Male lives:

Guaranteed Payout as multiple of Annualised Premium			
Age# Band   PPT	7	10	12
3 to 10	5.57	10.28	14.92
11 to 15	5.58	10.39	15.03
16 to 20	5.57	10.38	15.02
21 to 25	5.56	10.37	15.02
26 to 30	5.55	10.36	15.01
31 to 35	5.53	10.36	15.00
36 to 40	5.49	10.35	14.97
41 to 45	5.41	10.32	14.81
46 to 50	5.26	10.23	14.50

For Female lives:

Guaranteed Payout as multiple of Annualised Premium			
Age# Band   PPT	7	10	12
3 to 10	5.52	10.20	14.78
11 to 15	5.59	10.40	15.04
16 to 20	5.57	10.39	15.03
21 to 25	5.56	10.38	15.02
26 to 30	5.55	10.37	15.02
31 to 35	5.54	10.36	15.01
36 to 40	5.51	10.36	15.00
41 to 45	5.46	10.35	14.92
46 to 50	5.36	10.29	14.71

#Age on last birthday

#### Maturity Benefit:

#### Option I: Regular Income

Provided the Policy is in-force and all due premiums have been paid, an amount equal to the Guaranteed Maturity Payout (GMP) will be paid as a lump sum at Maturity. The last instalment of GP will be paid along with the above mentioned

Maturity Benefit. The GMP will be equal to GMP multiplied by Annualised Premium. The GMP factors will vary as per the age at entry, gender and premium payment term selected as mentioned in the table below:

For Male lives:

Guaranteed Maturity Payout as % of Annualised Premium			
Age# Band   PPT	7	10	12
3 to 10	161%	316%	401%
11 to 15	162%	318%	405%
16 to 20	158%	312%	397%
21 to 25	155%	308%	392%
26 to 30	153%	305%	388%
31 to 35	145%	296%	381%
36 to 40	130%	279%	367%
41 to 45	103%	246%	328%
46 to 50	46%	178%	238%

For Female lives:

Guaranteed Maturity Payout as % of Annualised Premium			
Age# Band   PPT	7	10	12
3 to 10	143%	300%	380%
11 to 15	164%	321%	408%
16 to 20	160%	315%	401%
21 to 25	156%	310%	395%
26 to 30	155%	307%	391%
31 to 35	150%	302%	385%
36 to 40	140%	290%	377%
41 to 45	121%	269%	356%
46 to 50	74%	224%	301%

\*Age on last birthday

### Option II: Endowment

Provided the policy is in-force and all due premiums have been paid, the Minimum Guaranteed Sum Assured on Maturity which is equal to the Guaranteed Maturity Payout (GMP) will be paid at Maturity. The amount of benefit shall be equal to the Guaranteed Payout paid under Option II.

### Large Premium Boost:

An additional benefit will be payable on payment of higher premium. The Large Premium Boost will be applicable as mentioned in the table below and payable along with GMP or GP:

Option I: Regular Income	
Annualised Premium	Large Premium Boost (as a % of GMP#)
18,000 to 49,999	0%
50,000 to 99,999	5%
100,000 to 1,99,999	20%
2,00,000 and above	30%

Option II: Endowment	
Annualised Premium	Large Premium Boost (as a % of GP#)
36,000 to 74,999	0%
75,000 to 99,999	1%
1,00,000 to 1,99,999	2%
2,00,000 and above	3%

\*The Large Premium Boost is applicable to GMP only under Option I, and applicable to GMP & GP both under Option II

### Death Benefit:

#### For Option I & Option II:

On death of the Life Assured during the policy term, provided the policy is in-force as on the date of death; Sum Assured on Death shall be payable irrespective of the Survival Benefits already paid.

“Sum Assured on death” shall be the highest of the following:

- 11 times Annualised Premium
- 105% of all the Premiums Paid, (excluding the underwriting extra premiums and modal loading), as on the date of death
- Minimum Guaranteed Sum Assured on Maturity
- Absolute amount assured to be paid on death

Where,

“Minimum Guaranteed Sum Assured on Maturity” refers to the absolute amount of benefit which is guaranteed to become payable on maturity of the policy. Minimum Guaranteed Sum Assured on Maturity is equal to 'Guaranteed Maturity Payout (GMP)' for Option II and 'Guaranteed Maturity Payout (GMP) plus final Guaranteed Payout (GP) in case of Option I.

“Annualised Premium” shall be the premium paid in a year, excluding underwriting extra premiums and loading for modal Premiums, if any.

Applicable taxes, cesses & levies shall be collected separately over and above the policy premiums.

Absolute amount assured to be paid on death is the Basic Sum Assured.

The policy will terminate upon the death of the Insured and no other benefit under the policy shall be payable.

Note: If a claim is payable under this Policy, any amount of unpaid due premium/s will be deducted from the amount of death benefit payable to the Nominee/Legal heir.

## Additional Benefits and Features

### Flexible premium payment modes:

You have an option to pay the premiums either Annually, Half-yearly, Quarterly and Monthly modes.

Loading on premiums will be applicable as mentioned in the table below:

Mode	Annual	Half - Yearly	Quarterly	Monthly
Modal Loading	0%	2%	4%	6%

### **Flexibility of Additional Coverage:**

You have further flexibility to customize your product by adding the following optional riders. The rider can be attached only at policy inception.

- Tata AIA Life Insurance Accidental Death and Dismemberment (Long Scale) (ADDL) Rider (UIN:110B028V01)
- Tata AIA Life Insurance Waiver of Premium Plus (WOPP) Rider (UIN:110B029V01)

For more details on the benefits, premiums and exclusions under the riders please refer to the Rider Brochure or contact our Insurance Advisor or visit our nearest branch office.

### **Grace Period:**

If you are unable to pay your Premium on time, starting from the premium pay-to-date, a Grace Period of 15 days for monthly mode and 30 days for all other modes will be offered. During this period your policy is considered to be in-force with the risk cover as per the terms & conditions of the policy. If any premium remains unpaid at the end of its Grace Period, the Policy shall lapse and have no further value except as may be provided under the Non-Forfeiture Provisions. If any claim occurs during the Grace Period, any due premiums (without interest) of the policy, which are not paid as on date of death, will be deducted from the death claim payout.

### **Non forfeiture provisions:**

#### **• Lapse**

When the full premiums for at least -

- two (2) Policy years where Premium Payment Term is 7 years; or
- three (3) policy years where Premium Payment Term is 10 & 12 years

is not paid within the Grace Period, the policy shall lapse from the due date of first unpaid premium and no benefits will be payable.

However, if full premiums for at least -

- two (2) Policy years where Premium Payment Term is 7 years; or
- three (3) Policy years where Premium Payment Term is 10 & 12 years

have been paid and the subsequent premium remains unpaid within the Grace Period, the Policy will be converted into a Reduced Paid-up Policy by default.

#### **• Surrender Benefit (For both Option I & Option II):**

The Policy can be surrendered any time during the term of the Policy, provided at least

- two (2) full years' Premiums have been paid where Premium Paying Term is 7 years; or
- three (3) full years' Premiums have been paid where Premium Paying Term is 10 & 12 years.

The Surrender Value payable is higher of Guaranteed Surrender Value or Special Surrender Value.

#### **i. Guaranteed Surrender Value (GSV)**

Guaranteed Surrender Value = [All the Premiums Paid (excluding the underwriting extra premiums and modal loading) x GSV factor] - Survival Benefit paid, if any

#### **ii. Special Surrender Value (SSV)**

Special Surrender Value = Special Surrender Value Factor x [(Number of Premiums paid) / (Number of Premiums Payable during the entire policy term) x (Survival + Maturity Benefits) – Survival Benefit paid, if any]

The company has the right to review the basis for calculating these factors from time to time based on the experience and will be subject to prior approval of IRDA of India.

For Guaranteed Surrender Value Factors and Special Surrender Value Factors, please refer to the policy contract.

#### **• Reduced Paid-Up**

The Policy will be converted into a Reduced Paid-Up Policy by default, provided the policy has acquired surrender value and subsequent premiums remain unpaid.

In case of Reduced Paid-up policies, the benefit shall be payable as under:

#### **i. Death Benefit for both Option I & Option II:** On death of the life assured during the policy term,

Sum Assured on death x (Number of premiums paid)/ (Number of premiums payable, during the entire policy term)

This total amount will be a minimum of 105% of all the Premiums Paid (excluding the underwriting extra premiums and modal loading) as on the date of death.

#### **ii. Survival Benefit :**

The reduced Survival Benefits shall continue to be payable as mentioned below:

#### **Option I:**

Guaranteed Payouts x (Number of Premiums Paid/ Number of Premiums Payable during the entire policy term).

The reduced Guaranteed Payouts shall commence from the end of Policy year 9/12/14 for premium paying terms 7 / 10 / 12 years respectively and shall be payable till maturity as per table provided under Survival Benefit 'Option 1'.

#### **Option II:**

Guaranteed Payout x (Number of Premiums Paid/ Number of Premiums Payable during the entire policy term).

The reduced Guaranteed Payout will be paid at the end of policy year preceding the year of Maturity, as as per table provided under Survival Benefit 'Option II'.

#### **iii. Maturity Benefit:**

#### **Option I:**

Guaranteed Maturity Payout x (Number of Premiums Paid/ Number of Premiums Payable during the entire policy term)



The reduced Guaranteed Maturity Payout will be paid as a lump sum at Maturity. The last instalment of reduced Guaranteed Payout will be paid along with the above mentioned Maturity Benefit as per table provided under Maturity Benefit 'Option 1'.

#### Option II:

Guaranteed Maturity Payout x (Number of Premiums Paid/ Number of Premiums Payable during the entire policy term)

The reduced Guaranteed Maturity Payout will be paid at Maturity.

However, from the due date of First Unpaid Premium, but not later than 2 years from the due date of First Unpaid Premium; the policy can be revived by payment of full arrears of premiums together with interest.

#### • Revival

If a premium is in default beyond the Grace Period and subject to the Policy not having been surrendered, you may revive the same within two years after the due date of the first unpaid premium and before the date of maturity subject to Underwriting & Revival rules of the Company. However, the Company would require: a) A written application from you for revival; b) Current health certificate of Insured and other evidence of insurability satisfactory to the Company and c) Payment of all overdue premiums with interest.

Any evidence of insurability requested at the time of revival will be based on the prevailing underwriting guidelines duly approved by the Board. The revival will be based on the Board approved underwriting policy.

The applicable interest rate for revival is determined using the SBI domestic Term Deposit rate for '1 year to less than 2 years', plus 2%. Any alteration in the formula will be subject to prior approval of IRDA of India.

## Terms and Conditions

### Free Look Period

If you are not satisfied with the terms & conditions/features of the policy, you have the right to return the policy for cancellation by providing a written notice to the Company stating objections/reasons and receive the refund of all premiums paid without interest after deducting (a) proportionate risk premium for the period on cover and (b) stamp duty and medical examination cost (including applicable taxes, cesses and levies) which have been incurred for issuing the policy. Such notice must be signed by you and received directly by the Company within 15 days from the date of receipt of the policy document. The said period of 15 days shall stand extended to 30 days, if the policy is sourced through distance marketing mode, which includes every activity of solicitation (including lead generation) and sale of insurance products through voice mode, SMS, electronic mode, physical mode (like postal mail) or any other means of communication other than in person.

Distance Marketing will include sales through Direct Sales (other than in person).

### Change in Basic Sum Assured

Any change in the Basic Sum Assured is not allowed post inception of the policy.

### Policy Loan

Policy Loan is available in Tata AIA Life Insurance Smart Income Plus provided that the policy acquires Surrender Value, you may apply for a Policy Loan for such an amount within the extent of 65% of Surrender Value.

Interest rate applicable to policy loan will be equal to the prevailing SBI (State Bank of India) domestic term deposit interest rate for tenure '1 year to less than 2 years' + 2%. This formula will be reviewed annually and only altered subject to prior approval of IRDA of India. The interest rate applicable as on 1st April 2017, is 8.90% p.a. [i.e. SBI interest rate of 6.90% (which rate may be revised from time to time) + 2%] and applicable taxes, cesses and levies, compounding annually.

### Exclusion

In case of death due to suicide by the Insured, whether sane or insane, within 12 months from the date of commencement (which is same as date of inception of the policy), the nominee shall be entitled to all the Premiums Paid (excluding the underwriting extra premiums and modal loading), provided the Policy is in-force. In case of death due to suicide by the Insured, whether sane or insane, within 12 months from the date of revival, the nominee shall be entitled to higher of all the Premiums Paid (excluding the underwriting extra premiums and modal loading) or the acquired Surrender Value as on the date of death, provided the Policy is in-force. No other claim would be entertained by the Company, except the refund of Premium / acquired Surrender Value.

### Tax Benefits

Premiums paid under this plan are eligible for tax benefits under Section 80C of the Income Tax Act, 1961 and are subject to modifications made thereto from time to time. Moreover, life insurance proceeds enjoy tax benefits as per Section 10(10D) of the said Act.

Income Tax benefits would be available as per the prevailing income tax laws, subject to fulfillment of conditions stipulated therein. Tata AIA Life Insurance Company Ltd. does not assume responsibility on tax implication mentioned anywhere in this document. Please consult your own tax consultant to know the tax benefits available to you.

### Assignment

Assignment allowed as per Section 38 of the Insurance Act 1938 as amended from time to time.

### Nomination

Nomination allowed as per provisions of Section 39 of the Insurance Act 1938 as amended from time to time.

## Advance Premium

Collection of advance premium shall be allowed, only if the premium is collected within the same Financial Year. However, where the premium due in one financial year is being collected in advance in earlier financial year, the Company may collect the same for a maximum period of three months in advance of the due date of the premium. The premium so collected in advance shall only be adjusted on the due date of the premium.

## Prohibition of Rebates - Section 41 - of the Insurance Act, 1938, as amended from time to time

1. No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.
2. Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

## About Tata AIA Life

Tata AIA Life Insurance Company Limited (Tata AIA Life) is a joint venture company, formed by Tata Sons Ltd. and AIA Group Ltd (AIA). Tata AIA Life combines Tata's pre-eminent leadership position in India and AIA's presence as the largest, independent listed pan-Asia life insurance group in the world spanning 18 markets in Asia Pacific. Tata Sons holds a majority stake (51 per cent) in the company and AIA holds 49 per cent through an AIA International Limited. Tata AIA Life Insurance Company Limited was licensed to operate in India on February 12, 2001 and started operations on April 1, 2001.

## Disclaimer:

- The brochure is not a contract of insurance. The precise terms and conditions of this plan are specified in the policy contract available on Tata AIA Life website.
- Buying a Life Insurance policy is a long-term commitment. An early termination of the policy usually involves high costs and the Surrender Value payable may be less than all the Premiums Paid.
- This product brochure should be read along with Sales Illustration.
- This product is underwritten by Tata AIA Life Insurance Company Ltd. This plan is not a guaranteed issuance plan and it will be subject to Company's underwriting and acceptance.
- Insurance cover is available under this product.
- In case of non-standard lives and on submission of non-standard age proof, extra premiums will be charged as per our underwriting guidelines.

Beware of Spurious Phone calls and Fictitious/Fraudulent offers:

IRDA of India clarifies to public that

- IRDA of India or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums.
- IRDA of India does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with details of phone call, number.

**Tata AIA Life Insurance Company Limited** (IRDA of India Regn. No.110 • CIN - U66010MH2000PLC128403).

**Registered & Corporate Office** 14th Floor, Tower A, Peninsula Business Park, Senapati Bapat Marg, Lower Parel, Mumbai - 400013

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**'LIFE' to 58888.**

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